

# Oracle EPM Cloud for Government Contractors

## Overview

Since 2010, many of the largest and fastest-growing government contractors in the industry have entrusted SC&H Group with their finance and accounting transformation initiatives. In that time, we have developed a proven model that allows Finance teams to achieve success modernizing financial planning, forecasting, and dynamic indirect rate modeling. Historically, this comprehensive solution was limited to the largest of government contractors. However, leveraging the capability of Oracle EPM Cloud and SC&H's proven government contracting expertise, we have the capability to extend this methodology to government contractors of all sizes. Our Government Contracting Quick Start solutions provide a simplified version that can be implemented for middle market government contractors in as fast as 6-8 weeks.

## Key Benefits



### Simplify Data Collection

Utilize Oracle EPM Cloud data entry forms and centralized databases to eliminate manual data collection and consolidation efforts of numerous Excel spreadsheets.



### Integrate directly with the GL

Integrate actuals directly from the GL to provide more efficient forecasting and variance reporting.



### Standardize Data Entry

Create standardized data entry templates for organizational consistency across business units.



### Integrate directly with HR System

Integrate directly with HR system to provide employee salary and related information to facilitate labor planning.



### Focus on Project Profitability

Utilize a driver-based approach to calculate indirect cost burdens and project profitability quickly and efficiently, as well as the impact to Revenue across the organization.



### Scalability and Speed

Accelerate reporting of M&A activities through easy integration of new data sets utilizing the functionality of Oracle EPM Cloud.



### Employee Level Planning

Plan employee utilization and the fully burdened labor cost of existing employees as well as plan for new hires and terminations.



### Enhanced Reporting

Utilize standard reports or ad hoc analysis capabilities of Smart View to simplify variance analysis and pivot data to create any number of reporting views.

## Key Project Deliverables

Based on SC&H experience implementing Oracle EPM for government contractors, we have developed an application framework that utilizes SC&H's proven GovCon direct project planning model to simplify the implementation process and timeline for mid-market government contractors. This framework consists of a series of pre-built artifacts intended to be implemented with limited configuration or customization. The approach will accelerate the implementation of Oracle EPM and create a solid foundation for enterprise planning and reporting. The items below detail what is included:

### DIRECT PROJECT PLANNING

- » Pre-defined dimensionality: Account, Entity, Rate, Scenario, Version, Year, and Period.
- » Entity dimension that can be configured based on the project structure required.
- » Data entry forms for input of indirect rates.
- » Data entry forms for planning cost plus and fixed price contracts.
- » Calculation of overhead and G&A cost burdens, EBIT, and Revenue.
- » Reporting on up to 5 additional project attributes.
- » One standard fully burdened project report.

### EMPLOYEE UTILIZATION PLANNING

- » Data entry forms to plan employee utilization and enter productive hours.
- » Labor expense calculations based on employee utilization, labor rates, and productive hours.
- » Employee fringe expense based on calculated labor and the employee fringe rate.

### TWO SOURCE SYSTEM INTEGRATIONS

- » GL - source of actual direct project costs.
- » GL / HR system - source of employee salary and fringe identifier, as well as monthly labor expense.

## Our Clients



## Our Government Contracting Leaders



**John Smiechowski**  
*Principal*

- [jsmiechowski@schgroup.com](mailto:jsmiechowski@schgroup.com)  
410-696-7566



**Lauren Jackson**  
*Senior Manager*

- [ljackson@schgroup.com](mailto:ljackson@schgroup.com)  
410-785-6755