



MANUFACTURING ADVISORY SERVICES

# Maximizing Growth & Innovation

# A History of Manufacturing Expertise

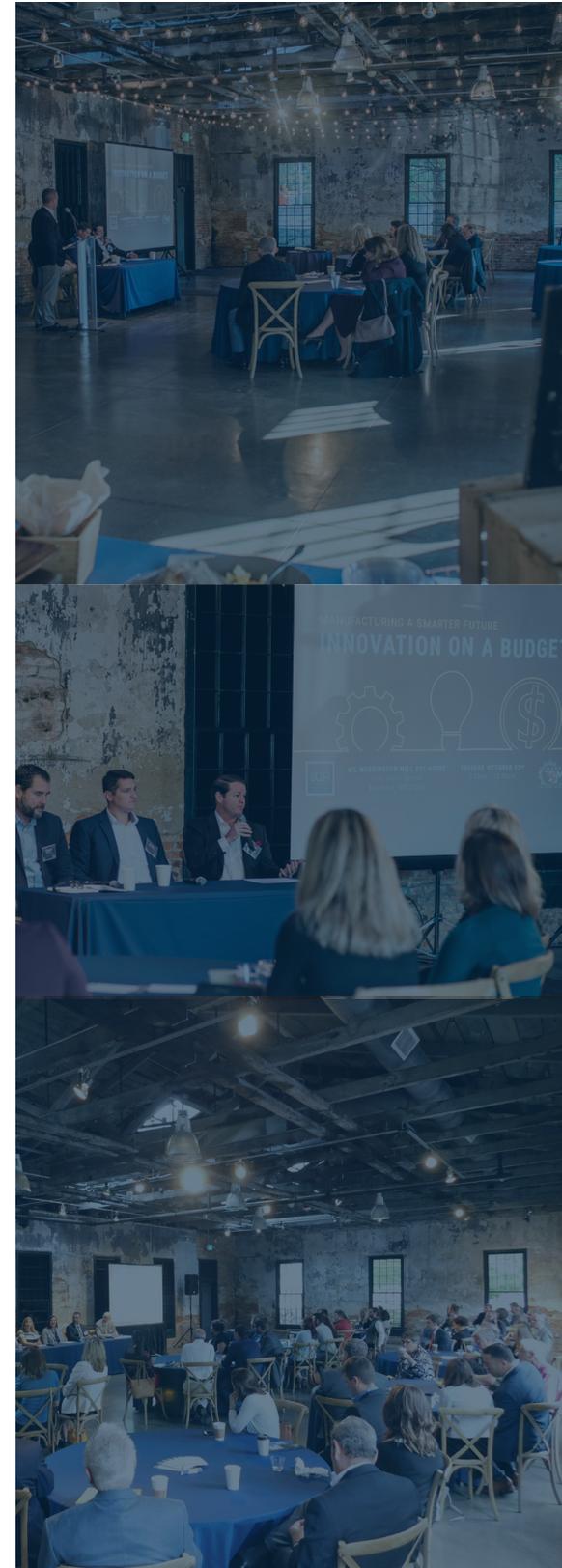
As advisors to manufacturers for nearly 30 years, SC&H Group understands the industry is constantly navigating challenges that require operational focus, strategic planning, and precise execution.

Between global competition, executive leadership transitions, rapidly changing technologies, worker shortages, and inadequate financing, manufacturers are constantly under fire to evolve to stay relevant.

Our manufacturing advisory team has helped manufacturers strategize to make the most of complex business environments, positioning them to remain agile when presented with disruption, highlighting that opportunities exist with foresight. Our team has a history of partnering with manufacturers to provide the expertise and advice needed to adapt or pivot to meet market demands.

## Are you confident in your business' ability to anticipate and capitalize on disruption?

Simply stated, whether it involves capitalizing on tax incentives, selling your business, converting operations to meet the next wave of manufacturing, we have developed significant manufacturing expertise through our experience and ongoing efforts to understand the unique needs of the industry.





# Our Manufacturing Thought Leadership Yields Optimal Strategies for Success

Our commitment to manufacturers allows us to deliver immediate updates on legislative developments and accounting changes, as well as an objective perspective for strategic decision making.

Participation in key industry organizations such as the Maryland Manufacturers Organization, Maryland MEP, Regional Manufacturing Institute of Maryland, Maryland World Class Consortia, and the Manufacturers' Association of South-Central Pennsylvania positions our team to maintain a network of contacts throughout the region's manufacturing community.

Our advisors communicate timely information through seminars, blog posts, whitepapers, videos, and social channels to keep clients aware of updates and best practices.

By telling manufacturers what they need to hear, not what they want to hear, our team better prepares companies to overcome business challenges and achieve short- and long- term goals.

Our relationships and involvement have allowed us to connect manufacturers with key opportunities; deliver substantive thoughts based on our experience; and provide immediate updates on industry developments, regulatory changes, and the best practices of peer companies.

 [Bookmark Our Manufacturing Resources Page](#)

# Why SC&H Group?

As the trusted advisor to businesses for nearly 30 years, SC&H Group is dedicated to supporting the manufacturing community. The changing landscape can present challenges, as well as opportunities for manufacturers.

Our team has addressed the consulting needs of hundreds of manufacturers across a wide range of companies, from aerospace and building materials to electronic devices, printing and publishing, chemical, automotive, consumer products, food and beverage, and more.

Our expertise enables us to provide advice to manufacturers to ensure the appropriate and robust business processes, controls, and systems are in place throughout the life of your business. This is essential when considering the regulatory requirements, tax complexities, technology shifts, and business challenges unique to the industry.

## Our Manufacturing Advisory Services Include:

- 1 AUDIT**  
Mitigate presorting errors with tailored objected expertise.
- 2 BUSINESS PERFORMANCE MANAGEMENT**  
We marry data, systems, and processes with proactive business strategy.
- 3 CONTRACT COMPLIANCE AUDITS**  
Analyze agreements to increase third-party transparency efficiency and savings.
- 4 INVESTMENT BANKING & ADVISORY**  
Capitalize upon opportunities and gain leverage.
- 5 TAX**  
Protect profitability and uncover hidden value.
- 6 TECHNOLOGY ADVISORY**  
Technology for business requires expertise in both.

# Meet the Team

Our Manufacturing Advisory Team is made up of members of our Audit, Tax, Technology Advisory, Investment Banking, Business Performance Management, and Contract Compliance Audit services. In addition to supporting manufacturers, this group is extremely connected to fellow industry advisors allowing us to provide a robust network of expertise to our clients in order to provide the best possible solution. Recognized as innovative thinkers with a history of assisting emerging businesses to achieve their strategic objectives, our robust team of experts is best positioned to support the evolving needs of manufacturers.



**Erin Charles**  
*Director, Audit Services*



**Jeff Bathurst**  
*Director, Technology Advisory*



**Chris Rossi**  
*Principal, Technology Advisory*



**Sarah Sedlak**  
*Manager, Business Development*



**Christopher Helmrath**  
*Founder & Managing Director,  
Investment Banking & Advisory*



**Greg Hogan**  
*Managing Director, Investment  
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**Harris Gofstein**  
*Director, Business  
Performance Management*



# About SC&H Group



SC&H Group is a nationally recognized tax, audit, and management consulting firm serving clients from rapidly growing private sector businesses to Fortune 500 companies with global brands. The firm's strategic practices provide the leading-edge thinking and advice that transform our clients' businesses and help them outpace the competition. We embrace the future and help clients prepare, innovate, and evolve their businesses in this complex and highly competitive world. For more than 25 years, SC&H Group has demonstrated its commitment to delivering powerful minds, passionate teams, and proven results on every engagement. **Learn more at [schgroup.com](https://schgroup.com)**