* PARTNER USE CASE *



Revenue USD ~\$4B

Deployment LocationNorth America

IndustryGovernment Contractor

ProductsOracle EPBCS

Legacy Platform TM1 SAP Microsoft Excel

INTERNAL USE ONLY

Partner Use Case Summary

In 2018 Perspecta was created as a result of merger of three companies, Vencore, USPS, and KeyPoint. Across the three companies, the budget and planning processes, including Indirect Rates, were being facilitated using a combination of Excel and disparate systems. As part of Perspecta's transformation initiative, SC&H implemented Oracle EPBCS to enable Perspecta to improve and optimize its planning and reporting processes across the newly formed organizations.

Top Customer Objectives and Challenges

- Centralized reporting environment that supports increased data integrity, and self-service reporting.
- Increased review and analysis at all stages in the budgeting and forecasting process.
- Eliminate the manual Excel spreadsheet process used for Indirect Rates modeling. The current modeling process is highly manual and is prone to calculation error risks.

Results

- The Planning application provides a centralized system and standardized planning model for project and contract level planning across the organization.
- FP&A can quickly adjust indirect rates and assess the impact to Revenue, EBIT and contract profitability.
- Project managers have greater insight into the burdened costs that impact contract profitability.

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Key Benefits Achieved

- FP&A has greater control and insight into the details of the budget and forecast.
- Greater flexibility for modeling indirect rate changes.
- Integrated new business opportunities directly from source CRM system.
- Integrated Actuals directly from FCCS.

