Partner Use Case Summary

SC&H Group deployed PBCS to over 2,000 users across the Laboratory, providing JHU APL with a project planning and estimating tool that enabled increased coordination and collaboration throughout its reporting cycles while also providing visibility into results for APL's financial managers, project managers, and executive leadership team. The solution provided APL with simplified business processes basec on best-practices and improved accuracy, timeliness, and visibility throughout its project estimating, planning and reporting processes.

Top Customer Objectives and Challenges

- Legacy systems use outdated technology platforms that are no longer supported.
- Absence of a centralized reporting interface led to inefficiencies and duplication of data across systems.
- Disparate business processes across sectors hindered APL's ability to produce timely, forward-looking results to drive the decision making process.
- Need for a centralized solution for planning and estimating to help prevent "siloing" of business units and facilitate a dynamic, self-service reporting platform.
- System must be FedRAMP authorized and meet evolving sponsor requirements while enabling future flexibility and scalability.

Results

- Combination of project planning and estimating in one system standardized the project lifecycle from start to finish and reduced data redundancies.
- Centralized reporting interface and Smart View ad-hoc reporting enabled financial managers to conduct more accurate and timely analysis.
- Application is FedRAMP authorized and provides a stable technology foundation to support evolving lab-wide and sponsor reporting requirements.
- Enabled Accounting and Finance teams to have increased control over project planning and estimating process by removing the legacy systems' maintenance burden on APL's IT department

Revenue
USD ~ $1.8B

Deployment Location
United States/North America

Industry
Government Aerospace and Defense Contractor, University-Affiliated Research Center

Products
Oracle PBCS

Legacy Platform
Homegrown systems

https://www.schgroup.com/

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Key Benefits Achieved

- Application combines planning and estimating in one system that supports calculations necessary for JHU APL's cost model.
- Centralized reporting interface reduced dependency on Excel by generating 'canned' reports for sponsors and APL's management.
- Application is FedRAMP authorized and meets security requirements for Cloud Service Offerings used by the federal government.