

NFP Summit – Tax Update





News from the IRS, 2014 Changes to Form 990 and Supporting Schedules, Recommendations from Advisory Committee on Tax Exempt and Government Entities



News from the IRS

- Old method of auditing exempt organizations –slow and unproductive (market segments)
- Change in focus to data-driven approach using filters to look at how certain issues are presented in returns
- Significant reduction in outstanding 1023 applications partially due to new Form 1023-EZ
- Form 1023-EZ applications not just rubber stamped
- IRS expects to give new exempt organizations a few years of operations and then sample to ensure that organizations are operating in adherence to exempt purposes – expect some audits



IRS Areas of Interest

- Exemption issues
- Tax Gap employment taxes and unrelated business income tax (UBIT)
- International issues
- Protection of assets private inurement, self-dealing



Changes to Core Form 990 – Relatively Minor

- Part VII, Section A Compensation Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees – clarify that reportable compensation should not be treated as deferred if deferred from the calendar year ending with or within the tax year to a date that is not more than 2 ½ months after the end of the calendar year ending with or within the tax year.
- Part XI Reconciliation of Net Assets Clarification that the amounts reported on lines 5, 6 and 8 should match the corresponding amounts in the organization's financial statements (unrealized gains/losses, donated services and use of facilities, and prior period adjustments)



Changes to Schedule A- Substantial Revisions

- Substantial revisions to address supporting organizations
- Doubled in size from four page to eight page form
- New sections IV and V for supporting organizations
- Seven new pages of instructions



Supporting Organizations

- Type I Supporting Organization "operated, supervised or controlled by" the specified public charity. The specified public charity has a substantial degree of direction over the policies, programs and other activities of the supporting organization similar to a parent/subsidiary relationship. Majority of the officers, directors, trustees of the supporting organization are appointed by the governing body of the specified public charity.
- Type II Supporting Organization "supervised or controlled in connection with" the specified public charity. The specified charity and the supporting organization have common supervision and control similar to a brother/sister corporation relationship. Generally there are common directors or trustees



Supporting Organizations

- Type III Supporting Organization "operated in connection with" the specified public charity.
- Prior to the Pension Protection Act this relationship was established if the supporting organization satisfied both a responsiveness test and an integral part test.
- Pension Protection Act added additional rules/tests
- Final regulations issued December 2012



Functionally Integrated Type III - Supporting Organizations (Three Ways)

- Substantially all activities directly further the exempt purposes of one or more supported organizations to which the organization is responsive and but for the involvement of the organization the supported organization would be performing the activities, or
- Parent organization of the supported organization exercises substantial degree of direction over the programs, policies and activities of the supported organization. Majority of officers, directors, or trustees of the supported organization are appointed, directly or indirectly, by the governing body, or officers of the supporting organizations or
- Supports a government entity (further regulations due)



Non-functionally Integrated Type III Supporting Organizations

- Must meet (1) a minimum payout requirement and (2) an attentiveness test or an alternative test for a trust that existed prior to 11/20/70
- Minimum payout requirement greater of 85% of adjusted gross income or 3.5% of average net value of non-exempt use assets – at least 1/3 of distributable amount must be to one or more "attentive" supported organizations to which the organization is responsive
- Attentiveness Test
 - Support is 10% or more of the supported organization's total support (or in the case of a particular department or school of a university, hospital, or church, the total support of the department or school) received during the supported organization's tax year ending before the beginning of the organization's tax year
 - Amount of support necessary to avoid interruption of a particular function or activity of the supported organization (program must be a substantial one)
 - Sufficient attention is demonstrated by "all pertinent factors" including the amount of support and evidence of actual attentiveness.



2014 Form 990 Schedule A New Part IV, Section A – Questions (All Supporting Orgs)

- Expertise that Works
- Are all the supported organizations listed by name in the organization's governing documents?
- Did the organization have any supported organization that did not have an IRS determination status under IRC §509(a)(1) or §509(a)(2)?
- Did the organization have a supported organization described in IRC §501(c)(4), §501(c)(5) or §501(c)(6)?
- Was any supported organization not organized in the U.S?
- Did the organization add, substitute, or remove any supported organizations during the year?
- Did the organization provide support to anyone other than its supported organizations, individuals in their charitable class or other supporting organizations that also support or benefit one or more of the organization's supported organizations?



2014 Form 990 Schedule A New Part IV, Section A – Questions - Continued

- Did the organization provide a grant, loan, compensation, or similar payment to a substantial contributor, family member of a substantial contributor, or 35% controlled entity with regard to a substantial contributor?
- Did the organization make a loan to a disqualified person?
- Was the organization controlled by one or more disqualified persons other than foundation managers and organizations described in IRC §509(a)(1) or (2) at any time during the year?
- Did the organization have any excess business holdings during the year?
- Has the organization accepted a gift from a person who directly or indirectly controls the governing body of a supported organization, a family member of the above or a 35% controlled entity of the above?



Applies to Type I Supporting Organizations

Did the supported organization have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the year?

Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organizations?



Applies to Type II Supporting Organizations

Were the majority of the organization's directors or trustees also a majority of the directors or trustees of the organization's supported organizations during the tax year?



Applies to all Type III Supporting Organizations

Did the organization meet is notification requirement to its supported organizations? (by last day of fifth month of the organization's tax year - written notice describing the type and amount of support provided during the prior tax year, copy of most recently filed Form 990 and copy of governing documents if not previously provided)

- ➤Was there a close and continuous working relationship? (were the organization's officers, directors or trustees either (1) appointed or elected by the supported organization or (2) serving on the governing body of a supported organization?)
- How did the supported organization have a significant voice in the organization's investment policies and in directing use of the organization's income/assets at all times during the tax year?



Schedule A, New Part IV Section E

Applies to all Type III Functionally Integrated Supporting Organizations

How did the organization satisfy the integral part test?

Satisfies the activities test

- \circ Is the parent of each of the supported organizations
- Supports a governmental entity (Notice 2014-4)
- >If activities test is satisfied
 - Did substantially all of the organization's activities further the supported organizations' exempt purposes?
 - But for the organization's involvement, would one of more of the supported organizations have engaged in the activities
- ≻If parent test satisfied
 - Did the organization have the power to regularly appoint or elect the majority of the supported organizations' officers, directors or trustees?
 - Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations?



- Applies to Type III Non-Functionally Integrated Supporting Organizations
- Similar to Private Foundation provisions in Form 990-PF
 - Section A: Adjusted net income calculation
 - Section B: Minimum asset amount calculation
 - Section C: Distributable Amount calculation
 - ➤Section D: Distributions
 - ➢Section E: Distribution allocations
- Note that Type III Non-Functionally Integrated Supporting Organizations must distribute 85% of adjusted net income or 3.5% of the fair market value of non-exempt use assets



2014 Schedule B Schedule of Contributors

 Revised form instructions to clarify that a public charity can use the greater than 2% threshold only if the organization completes Schedule A, Part II to show that it qualifies as a public charity under IRC §170(b)(1)(A)(vi)



Changes to Schedule L Transaction with Interested Persons

Uniform definition of "interested persons" for Part II, III and IV of Schedule L



Schedule L -Definition of Interested Persons

- Schedule L, Part 1 no change
 - Disqualified persons under IRC §4958:
 - \circ Substantial contributor to the organization
 - $\circ\,\text{Member}$ of the family of a substantial contributor
 - \circ A 35% controlled entity of a substantial contributor
 - Disqualified person under this definition does not include:
 - Any organization described in paragraph (1), (2) or (4) of IRC §509(a) (generally a publicly supported organization)
 - $_{\odot}\,\textsc{Supported}$ organization of the organization



Schedule L – New Definition of Interested Person Parts II-IV

- For Schedule L, Parts II-IV –expansion of definition to include:
 - > The founder of the organization
 - The founder's family members
 - Includes sponsoring organizations of VEBAs
 - Substantial contributors reported in Schedule B
 - Family members of substantial contributors
 - 35% controlled entities of substantial contributors or their family members (also includes controlled entities of any current or former officer, director, trustee, or key employee)



Schedule L – Other Changes

- Uniform "reasonable efforts" definition applies to all parts of the form (example of reasonable effort is to annually distribute questionnaire to anyone the organization believes to be an interested person requesting information to determine if a transaction is reportable)
- Part I (excess benefit transactions must identify in Part V any organization managers that knowingly participated in the excess benefit transaction
- Part II clarifies that split-dollar life insurance arrangements are loans reportable in Part II
- Part IV new reporting exception for transactions with publiclytraded corporation in the ordinary course of business, on the same terms as are generally offered to the public



Schedule L – Definition of Interested Person Parts II-IV

- For Schedule L, Parts II-IV removed from definition of interested persons (contraction):
 - Removed from Part II definition
 - Highest compensated employees
 - Section 4958 disqualified persons
 - Contributing employers of VEBAs
 - Removed from Part IV definition; entity of which a current or former officer, director, trustee, or key employee, of any family member of any of the above was serving as a
 - o Director, officer, or trustee
 - Partner, member, or shareholder with a direct or indirect ownership interest in excess of 5% in a professional corporation or entity treated as a partnership
 - Removed from Part IV definition non-stock organizations more than 35% controlled by interested persons



Camp Proposal – Submitted December 2014

- Imposes a 25% excise tax on a organization on compensation in excess of \$1 million paid to any of the organization's five highest paid employees
- For research institutions, all information must be made freely available to the public or the income would be considered UBI and subject to tax
- Royalties and income earned from the sale or licensing of the organization's name or logo would be UBTI
- Each UBI activity would be looked at separately. Net UBIT would be calculated on each activity. Losses from one activity could not offset gains from another activity. UBIT would be paid on an activity by activity basis
- Sponsorship payments would be treated as UBTI if the sponsor acknowledgement refers to the sponsor's product lines
- For organizations that receive more than \$25,000 of qualified sponsorship payments for an event, a sponsor's payment are UBTI unless sponsor's name or logo only appears with, and in same manner as at least two donors to the event



Advisory Committee on Tax-Exempt and Government Entities (ACT) – Report of Recommendations

- Open a regulation project to formalize the commensurate test so that profits from a substantial commercial activity will not preclude exemption under IRC §501(c)(3) as long as income and financial resources are used commensurate in scope with charitable programs
- Provide formal guidance on allocation of indirect costs between exempt activities and unrelated businesses
- Issue a comprehensive revenue ruling on a range of UBI issues including categorizing activities as UBI and addressing facility rentals and dual-use property
- Formalize and adopt a new web-based Form 990-T
- Continue to improve public assess to IRS materials and information through electronic database and web based resources



Key Areas of focus – ACT Recommendations

- Facility rental/dual use property
- Cell tower rentals
- Hotel rentals and dormitory use
- Catering/food services
- Exclusive provider arrangements
- Website publications
- Bookstore operations
- Youth camps
- Technology transfer
- Guidance on preparatory time spent on activities
- Foreign blocker corporations



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